

Experienced Residential & Commercial Roofing Sales Consultant Wanted - Come Join Our Team!

DS60 Roofing & Siding

Full-time

Description

At DS60 Roofing & Siding Inc. we provide a wide range of services for the home, business or institution. We are expanding and are currently seeking an experienced sales consultant to work in the Chatham-Kent area to join our team immediately.

Job Summary

The ideal candidate will have a successful sales background. Although experience in roofing sales is preferred; we will provide training for the right individual on roofing knowledge as well as services and products available.

Main Responsibilities:

- Generate leads for new business by identifying and sourcing prospective clients
- Meet company annual sales goals
- Maintain and grow ongoing business relationships and develop new clients
- Attend pre-tender site meetings
- Understand and prepare takeoffs/estimates
- Assist with daily operations
- Attending manufacture seminars and trade shows to keep up to date with materials and applications techniques

Required Qualifications:

- 5 years' experience in sales of residential building products with roofing experience a plus
- Ability to read blueprints, plans and specifications
- Proficiency in MS Office package
- Strong communication and organizational skills
- Ability to work in a fast-pace environment
- Excellent time management skills and organizational skills with the ability to meet tight deadlines
- Ability to multitask and work in a fast-paced team environment
- Professional, motivated to learn and a career-minded individual
- Construction background/experience preferred; training provided to those with non-roofing experience
- Motivated and willing to grow
- Must be able to communicate effectively both written and orally
- Team player
- Excellent customer service skills
- Must be efficient, reliable, organized, self-motivated, detail oriented
- Excellent communication skills in English (bilingualism an asset)
- Must have valid Driver's License

Job Types: Full-time, Salary & Commission

Experience:

- Sales: 5 years (Preferred)

Salary: Base Salary \$50,000 + Commission + Benefits

The above information on this description has been designed to indicate the general nature and level of work performed by employees within this job/classification. It is not designed to contain or be interpreted as a comprehensive inventory of all duties, responsibilities, and qualifications required of employees assigned to this job. This position is subject to a background check for any convictions directly related to its duties and responsibilities. Only job-related convictions will be considered and will not automatically disqualify a candidate.